

### INTRODUCTION

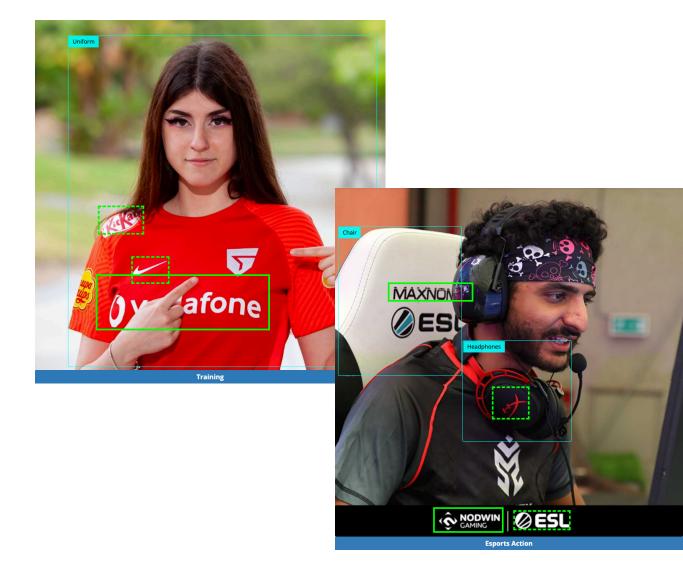
# We're back with our Esports Q2 2021 Insights Report.

You'll see some familiar data from our Q1 2021 Report like top 10 esports brands by engagement as well as specific content trends. No surprise here, but **Instagram and TikTok led the way** in terms of growth and engagement.

Most of our data comparisons in this report look at Q2 2021 versus Q1 2021, as the height of the pandemic and lockdowns occurred during Q2 2020.

Branded assets and scenes is a unique reporting feature for Blinkfire since our patented and computer vision technology not only recognizes brands in posts, but also assets and scene/content types. This is an amazing feature that has let our esports-specific customers thrive when it comes to building out the best partner content.

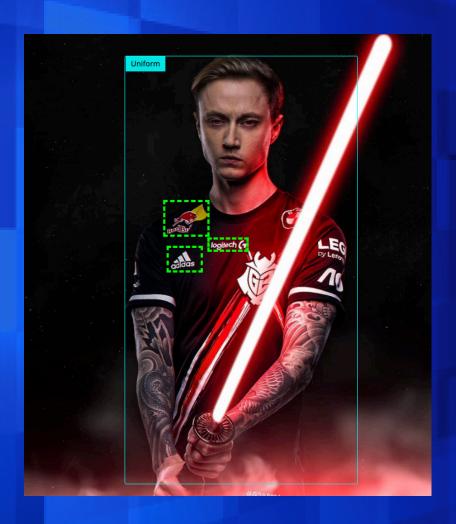
Global Ranking is a new report in our esports insights report. Global Ranking allows teams to benchmark their social data. In reviewing Q2, we saw some interesting shifts in social media engagement across Brazilian and Southeast Asian teams. Enjoy some fun Q2 Insights, and we'll see you for Q3 soon!



### **TABLE OF CONTENTS**

SPONSORSHIP EXPOSURE TRENDS	4
TOP 10 ESPORTS BRANDS BY ENGAGEMENT	4
TOP 10 ESPORTS ESPORTS BRANDS BY CATEGORIES	6
CONTENT TRENDS	<b>7</b>
INSTAGRAM & TIKTOK	7
ESPORTS GOES EVEN MORE MAINSTREAM	8
ASSETS & SCENES	9
ASSETS	9
TOP BRAND + UNIFORM	10
SCENES	11
RISE OF ESPORTS AROUND THE WORLD	12
STREAMING REPORT	13
ESPORTS FUN FACTS	14
ABOUT BLINKFIRE ANALYTICS	15

# **TOP 10 ESPORTS BRANDS** BY ENGAGEMENT



Apparel makers Nike and adidas kept their spots in the top 10. The global brands sponsor teams like Vodafone Giants, Team Heretics, T1 Esports, and Gen.G LoL. Players often drive more exposure for apparel makers compared to teams, as they consistently wear their team's jerseys in social posts and streams.

Xbox and Samsung are the newbies to the top 10 list for Q2 2021. While **Xbox** had minimal visual exposure (where its logo is spotted by our patented, computer vision technology), the brand was @mentioned and hashtagged by big names in esports like "NickMercs" and FaZe Clan. Fifty-seven percent of Xbox exposure came from branded hashtags. What's more, hashtagged brands garner the most engagement per post in esports when one or two brands are mentioned.

Consumer electronics company Samsung has partnerships with such teams as T1 Esports, Team Queso, and Godsent. Most of the brand's sponsorship exposure comes from digital overlays.

Secretlab sponsors teams like Team Secret, League of Legends, and Team Liquid, and their logo is most often seen on gaming chairs. The brand saw their overall engagement increase 74% compared to Q1 2021.

Logitech continues to have a lasting presence in esports with the likes of G2 Esports providing valuable exposure for the brand. The consumer electronics company shares jersey real estate with Redbull, BMW, and adidas.

# Q12021

Q22021

FIFA 2.3M

SAMSUNG 2M







11.86M

XBOX 9.3M

930 Comments · 126,892 Likes



5.68M logitech









2.79M









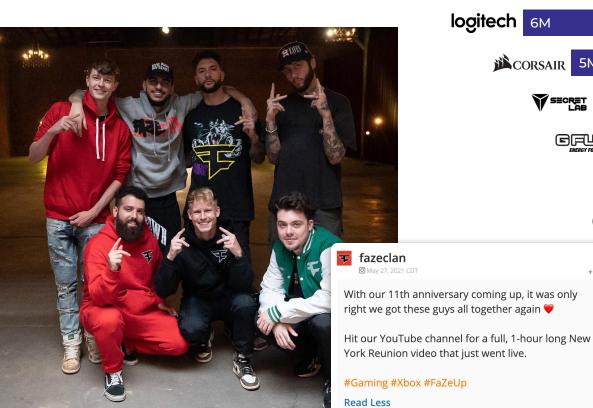












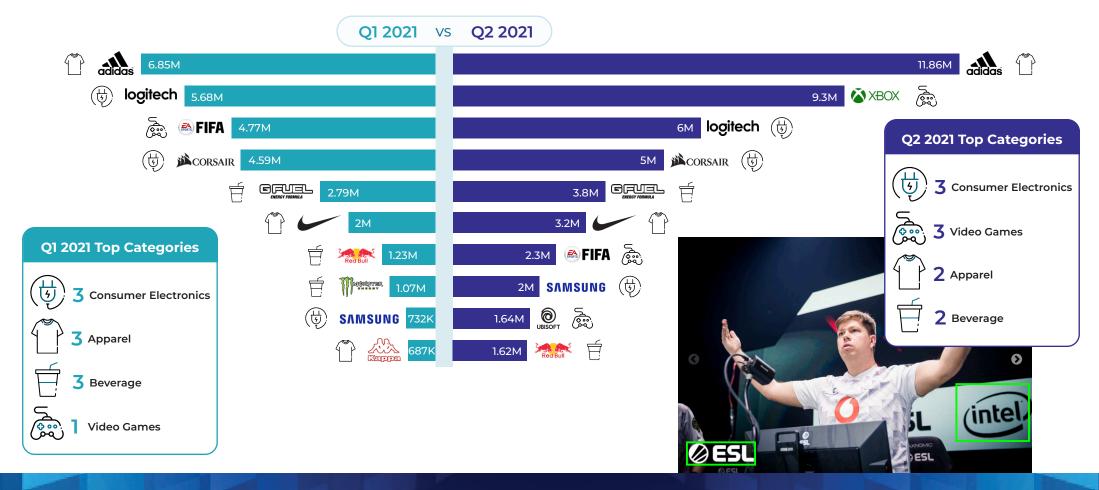


### TOP 10 ESPORTS BRANDS BY CATEGORIES

Apparel, Consumer Electronics, Non-Alcoholic Beverages, and Video Games

Beverage companies took a hit in Q2 2021, dropping to two brands in the top 10. **G Fuel** continued its strong showing in large part due to its front of jersey sponsorship with Team Heretics. Video game brands were on the rise with **Xbox**, **FIFA**, and **Ubisoft**.

Apparel makers **Nike** and **adidas** stayed in the top 10. We also saw a continued focus on the consumer electronics, video games, and beverage categories in esports, as these three categories are the most popular in terms of sponsorship and partnerships.



### **CONTENT TRENDS**

It's hard to talk content these days without mentioning Instagram and TikTok. Instagram continues to be one of the most engaging and valuable channels for both esports and traditional sports. TikTok has seen a surge since the pandemic, highlighted by the **70.5%** increase of TikTok posts in Blinkfire in Q2 compared to Q1.









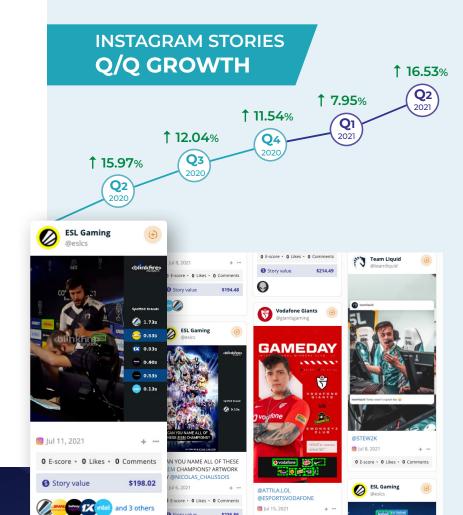




### **TIK TOK**







## **ESPORTS GOES EVEN MORE MAINSTREAM**



#### "NickMercs" and his FaZe Clan crew

found themselves on the cover of Sports Illustrated in June 2021.



**276,265**POST ENGAGEMENTS

# ESPORTS ASSETS & SCENES

### **ASSETS**

Assets like uniform and step & repeat are ubiquitous in esports, but also traditional sports like soccer and basketball. More endemic esports assets like chair, headphone, and TV rounded out the top 5. Uniform and step & repeat tend to have a wide variety of sponsors whereas chair and headphone sponsors are more traditional esports brands like Secretlab or Corsair.

TOP 5

BRANDED ASSETS **DURING Q2 20201** 

- UNIFORM
- 2 CHAIR
- 3 STEP & REPEAT
- 4 HEADPHONES
- 5 TV

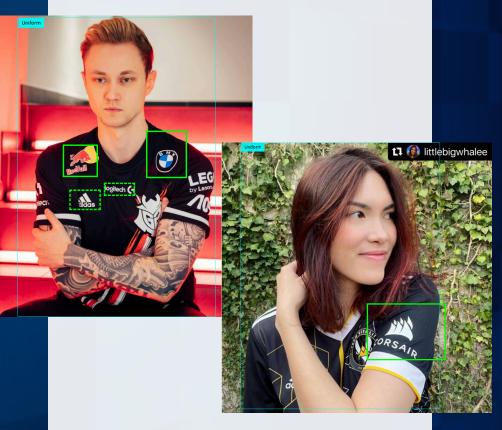


Ø ESL

# **TOP BRAND + UNIFORM**

The uniform asset isn't just important in traditional sports. Brands pay millions of dollars to be on the jersey of some of the biggest names in esports. We analyzed the top brand + uniform partnerships.

Logitech, BMW, and Red Bull are all jersey partners of G2 Esports. Vodafone is the front of jersey sponsor for Vodafone Giants. Corsair is on the jersey of Team Vitality and Team Secret.









### **SCENES**

Our Customer Success team noticed for quite some time that there are esports-specific scenes. At the end of Q1 2021, they collected examples, so our engineering team could train our AI and CV technology. Esports Action and Victory Graphic were new scenes implemented in Q2 2021, and as you can see, are two of the most popular content series posted.







# <u>RISE OF ESPORTS AROUND THE WORLD</u>

# **BRAZIL AND SOUTHEAST** ASIA ESPORTS TEAMS

Mobile esports have became hugely popular in Brazil and Southeast Asia, as evidenced by Blinkfire's Global Ranking. FaZe Clan (US), LOUD (Brazil), EVOS Esports (Southeast Asia), G2 Esports (Germany), and paiN Gaming (Brazil). EVOS earned 106% more engagements in Q2 2021 compared to Q1 2021. The top 10 most engaging image posts for Q2 went to LOUD (six posts) and FaZe Clan (four posts). The top 10 most engaging video posts for Q2 also went to LOUD (four posts) and FaZe Clan (six posts).

### **BLINKFIRE GLOBAL RANKING** BY TOTAL ENGAGEMENT

FaZe Clan 53.83M

45.61M

26.34M **EVOS Esports** 

**G2** Esports 7.59M

paiN Gaming 7.31M



### **BLINKFIRE'S STREAMING REPORT**

New quarter, new streaming report. What we're most stoked about is a new feature we made to our streaming and audience retention reports (see screenshot). At the post level, you can hover over the audience retention to see how viewership was affected based on the video game played.





# **ESPORTS FUN FACTS: Q2 2021**

- > Esports & non-esports see 5-10x more engagements when brands appear in a post visually versus @ mentioned.
- > 22% of esports social media posts were from esports Influencers.
- > Esports posts in Blinkfire increased 5% compared to Q1 2021.
- > Visual Brand Exposure
  - ▶ Posts with one brand visually spotted averaged 16.7% more engagements compared to Q1 2021.
  - ▶ Posts with two brands visually spotted averaged 27.2% more engagements compared to Q1 2021.



**36.64**% in Q2 compared

to Q1 2021.



